VIDEO EQUIPMENT EXCHANGE CENTER

FOR THOSE WHO WISH TO SELL USED EQUIPMENT:

1. We provide a convenient vehicle that will reach a much greater market than most individuals can reach themselves.
2. Your equipment is sold directly between you and the buyer; we handle your negotiations and paperwork as you specify.
3. You set the price. If you wish, we will advise.
4. We will completely evaluate your equipment and provide you with a detailed report.
5. We offer you or your buyer a complete repair service.
6. Our fee is 5% (five) of the asking price.
7. In essence, you get all the conveniences of "trading-in" without having to pay the price of it!

FOR THOSE WHO WISH TO BUY USED EQUIPMENT:

1. We are offering, as our list grows, a great variety of available equipment.
2. Since our company began in August, 1971, we have enjoyed an excellent reputation of sincerity and technical capability. We pass this along to you in a detailed report of each piece of equipment. You will know precisely what's right or wrong with each piece (including a history when available).
3. We can provide you with a service contract tailored to your needs.
4. As we offer pricing advice to the seller, we offer the same to you. We will openly advise you of a "bad" deal, as well as a "good" deal.
5. We will be able to supplement any missing parts or accessories.
6. Whenever possible we will advise you of "what's new" that's coming out and will affect the value of the equipment.
7. We take no fee from the buyer.

DROP US A CARD OR CALL TO TELL US WHAT YOU WANT TO BUY OR SELL.

TECHNISPHERE PRIMARILY DEALS IN THE SALE OF NEW SONY AND PANASONIC EQUIPMENT.*

OUR EXCHANGE SERVICE IS INTENDED AS A PUBLIC SERVICE AS WELL AS A MEANS OF CONTACTING MORE PEOPLE INVOLVED IN VIDEO. OUR PRICES ARE COMPETITIVE AND WE FEEL WE OFFER THE FINEST SERVICE AVAILABLE. WE APPRECIATE THE OPPORTUNITY TO DO BUSINESS.

* We also offer many supplementary lines of equipment such as, Electrovoice, Shure, Sennheiser, Shintron, Quickset etc., and our people are well acquainted to discuss them with you.

WE AT TECHNISPHERE ALSO HAVE EXPERIENCE IN MANY CUSTOM MODIFICATIONS ON EQUIPMENT. ASK US ABOUT MODIFYING ROVER CAMERAS AND DECKS, AND THE 3650.

1. Modify 3650 to remove sound lag.
2. Modify Rover as follows:
   a. camera target level control
   b. viewfinder brightness control
   c. switchable automatic/manual audio control.
   d. switchable meter to monitor audio or battery
   e. video input accepts any composite video source i.e. other VTR's, cameras, S.E.G. etc.
   f. video output for monitoring while shooting, transfers etc.
   g. line input - switchable mike/line input allows rover to receive audio from playback decks, P.A. System, hi-z mikes, amplifiers, etc.

We will shortly publicize our prices.

Also we will shortly be offering for $2.00 a Rover camera lens adjustment tool with instructions on how to collimate your zoom so it won't lose focus.